

GEOPOLITICS & FREIGHT

Effects to rates of the current disruptions – a global perspective

27 June 2024

Today's **Agenda**



Peter Sand Chief Analyst Xeneta In Brief

2

Current Freight Rate Trends

3

Demand and supply factors to consider



Get in touch: <u>www.Xeneta.com</u>

Transform how you procure freight with actionable market intelligence

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Decision-making based on facts

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Follow market developments as they happen, at a port level

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Compare your rates to the market, on short and long-term

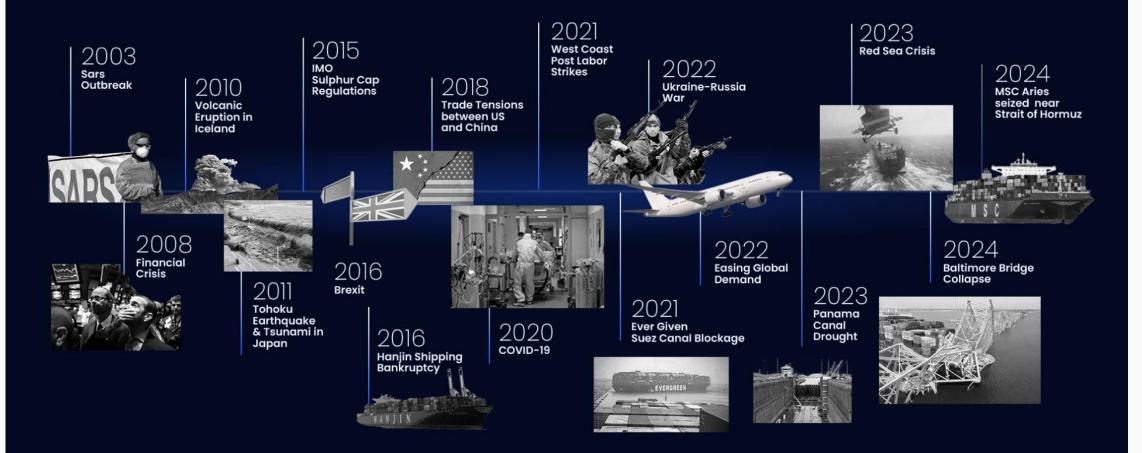
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Monitor service level data, i.e. reliability, capacity and emissions

Shanghai (CNSGH) 🚯 😝 Long B	each, CA (USLGB) 🔕 40' Standard Dry	Search
_		
Shanghai - Long Beach, CA		\$411
	\$0 (0%) DTHC	View Gro
Sunday, July 3, 2023 Market Average: \$8,436	Since 23 Mar THC \$20 (4%) DTHC	\$611
	\$20 (4%) DINO	View Gro
		\$511
		55

Supply Chain Risk #1: Geopolitics

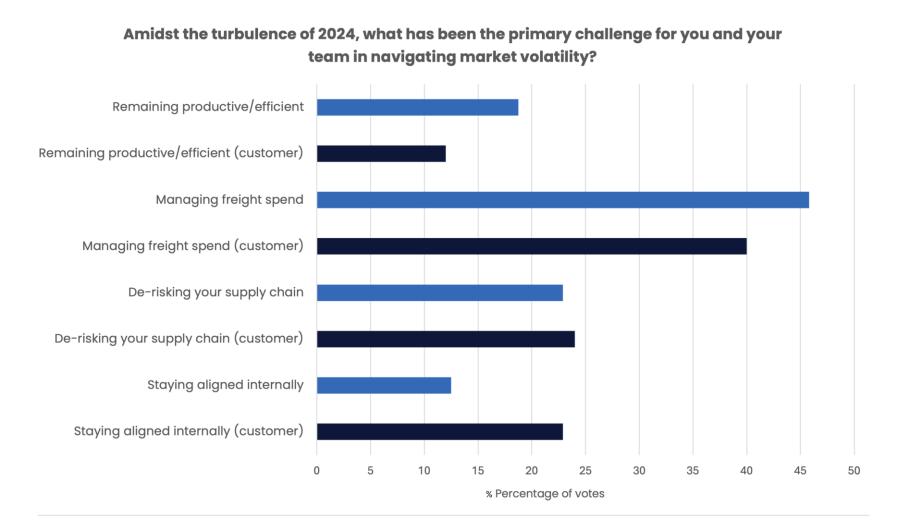
Global Events Affecting Container Shipping



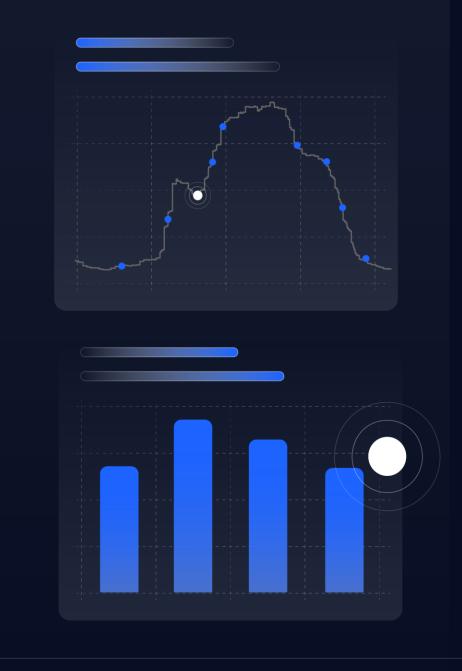


Primary challenges of shippers and freight forwarders in 2024

We asked. Your peers answered.



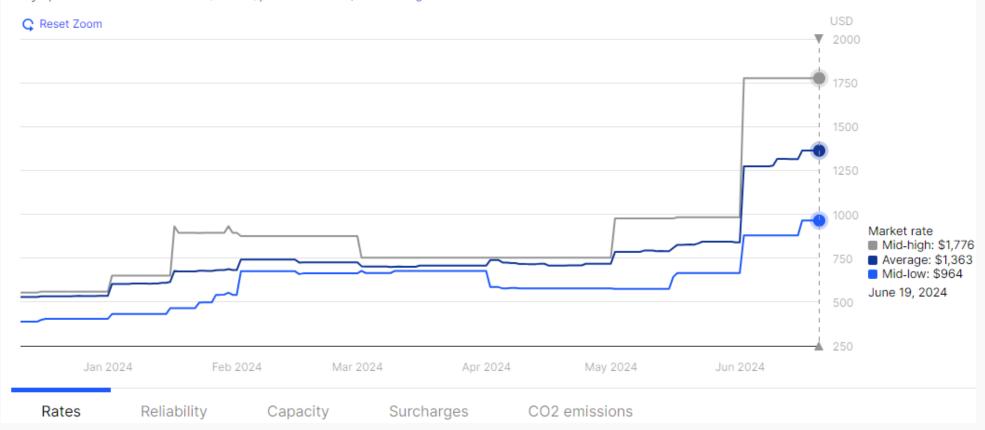
Current Freight Rate Trends



This is what uncertainty looks like

Rate movement

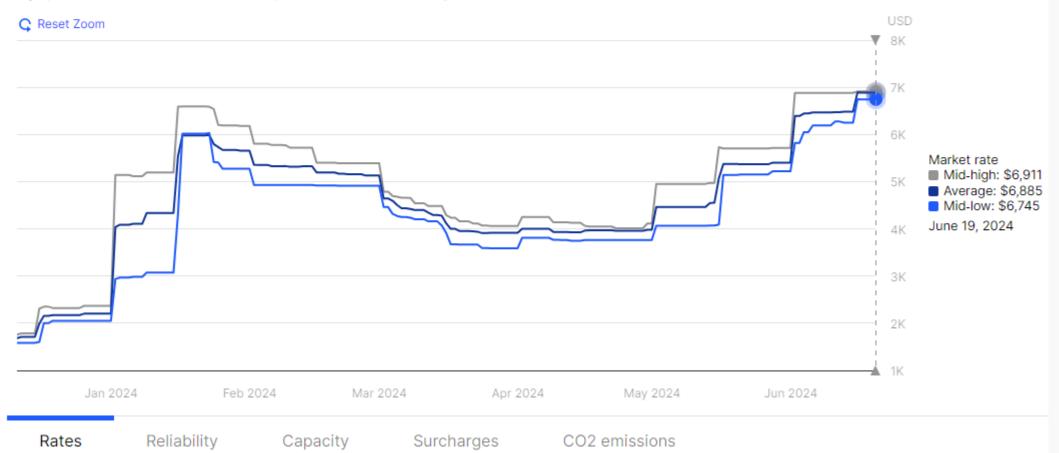
Market Average, Mid-low, Mid-high⁺ for Short-term⁺ contracts, 40' standard dry⁺ container type and THC Origin.⁺ From Shanghai (CNSGH)⁺ to Singapore (SGSIN)⁺ trade lane *Days, Dec 2023 - Jun 2024(CUST),⁺ USD. (Edited)* Restore original



This is what uncertainty looks like - the sequel

Rate movement

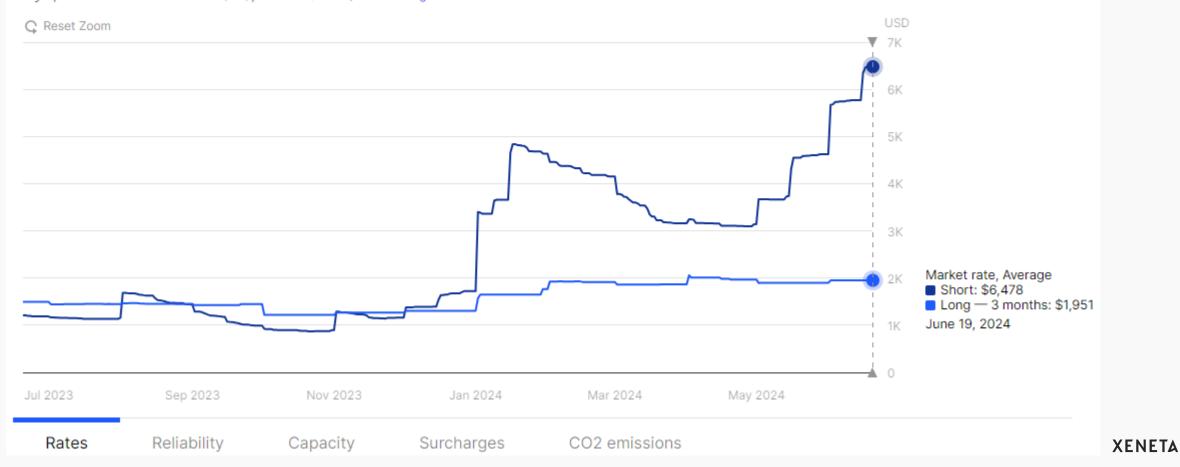
Market Average, Mid-low, Mid-high⁺ for Short-term⁺ contracts, 40' standard dry⁺ container type and THC None.⁺ From Singapore (SGSIN)⁺ to Barcelona (ESBCN)⁺ trade lane *Days, Dec 2023 - Jun 2024(CUST)*,⁺ *USD. (Edited)* Restore original



During Covid-19. Long-term rates hit \$10k and short-term freight rates \$14k respectively

Rate movement

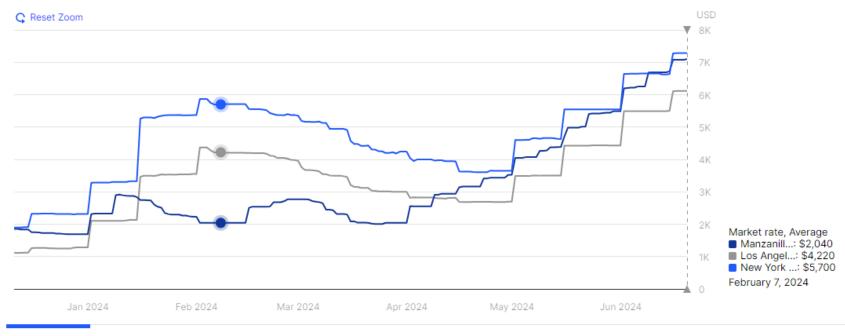
Market Average⁺ for Short-term, Long-term — Last 3 Months⁺ contracts, 40' standard dry⁺ container type and THC None.⁺ From Ningbo (CNNBO)⁺ to Hamburg (DEHAM)⁺ trade lane *Days, Jun 2023 - Jun 2024(1Y),⁺ USD. (Edited)* Restore original



China to Mexico, US West and East Coasts

Rate movement

Market Average⁺ for Short-term⁺ contracts, 40' standard dry⁺ container type and THC None.⁺ From Shanghai (CNSGH)⁺ to Manzanillo, MX (MXZLO), New York City/Newark, NY&NJ (USNYC), Los Angeles, CA (USLAX)⁺ trade lane Days, Dec 2023 - Jun 2024(CUST),⁺ USD. (Edited) Restore original



Rates Reliability Capacity Surcharges CO2 emissions

☆ 🔝 🔤

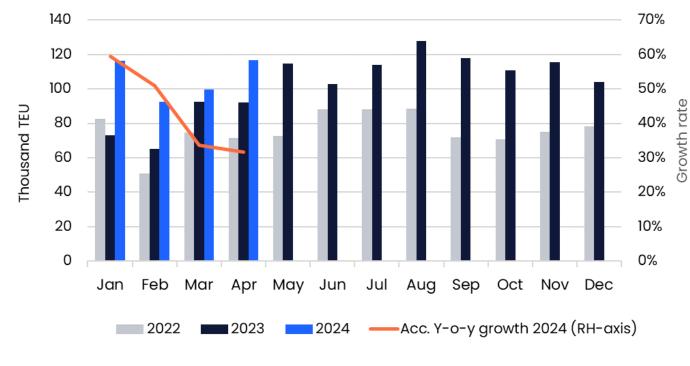
Legend

Highlight	
Add more	+
Shanghai to Los Angeles, CA, port level	×
Shanghai to New York City/Newark, NY&NJ, port level	×
Shanghai to Manzanillo, MX, port level	
Trade lanes — market rate, average	^

With significant volatility on all fronthaul trades, we recommend choosing +10 days to better track the short term market. To guarantee space on vessels, some carriers are converting existing rates to premium service levels with surcharges ranging from **\$1,000** to **\$2,000**.

Market Average rates for this corridor have increased by 42.51% (\$2 117) compared to last month.

Fastest growing trade lane on planet Earth



Volume from Greater China to Mexico

Services:

Three new container shipping services connecting China/Korea/(Japan) to Mexico commenced mid-May.

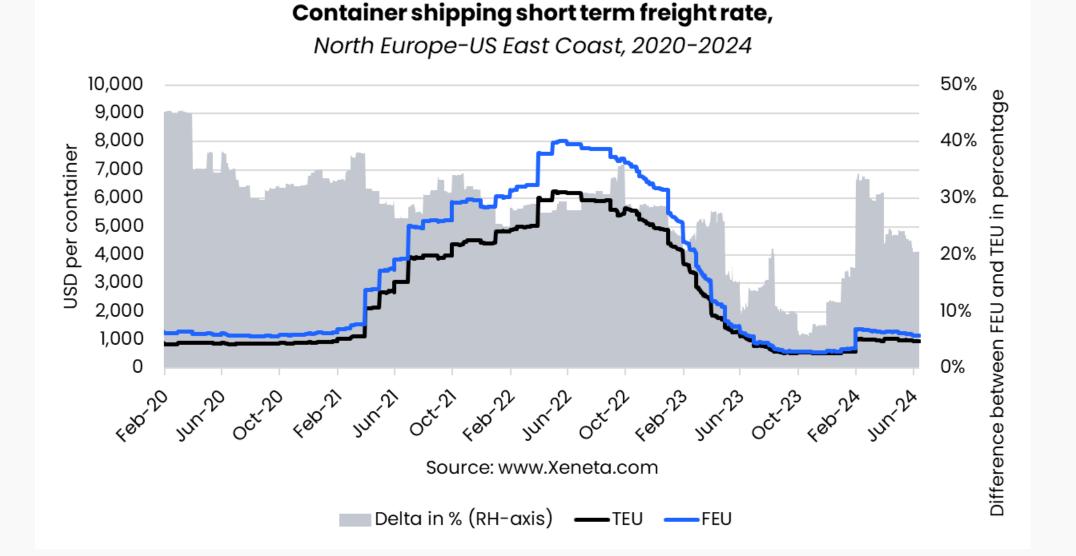
Since 2023: Mexico is biggest exporter to the US

Why:

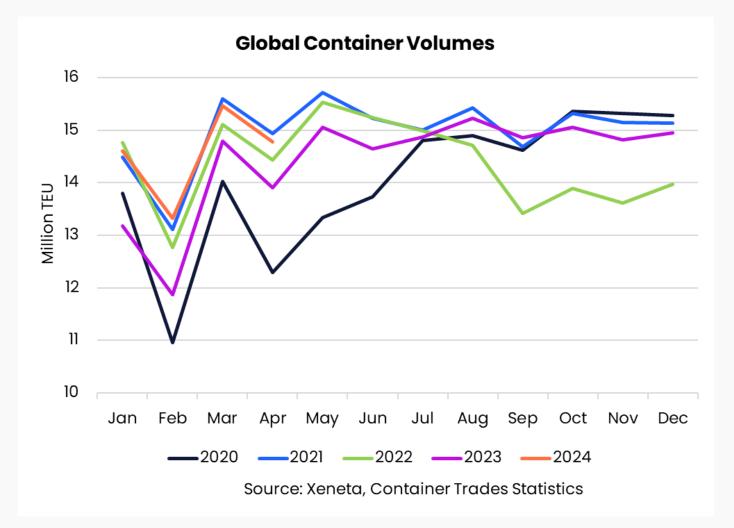
Geographic proximity Cheaper labor cost Tariff (present and future)

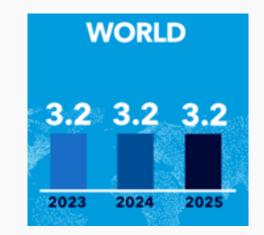
Source: Xeneta, CTS

TWO Twenty-Footers ARE NOT the same as ONE Forty-Footer



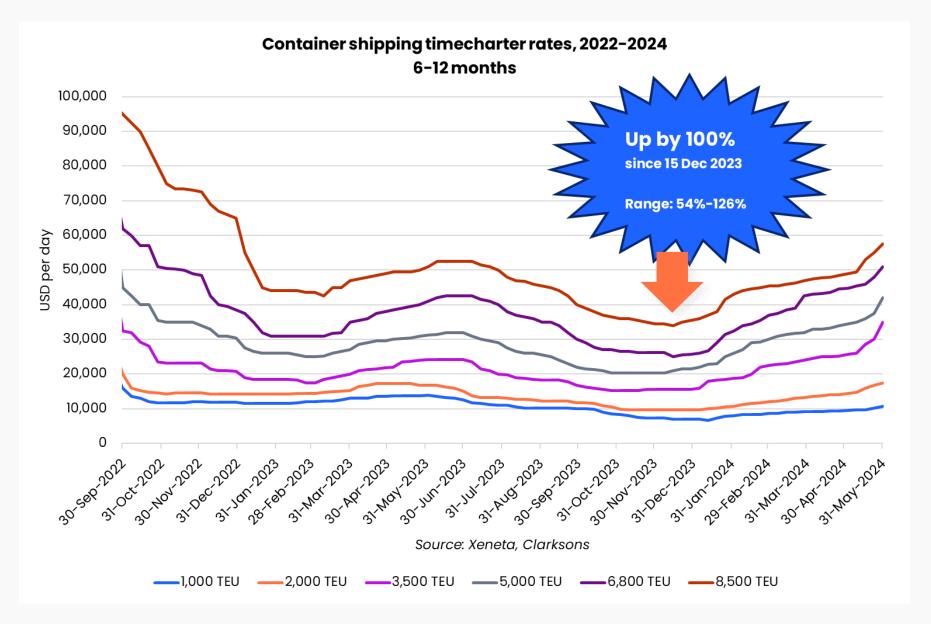
4m-2024: Demand is up by 8.2% y-o-y, but on par with 2021







My Heart Will Go On



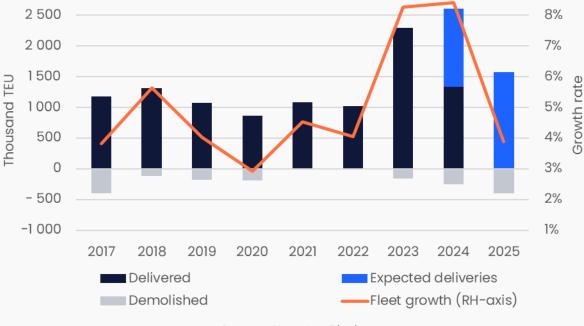
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Record breaking number of new ships delivered



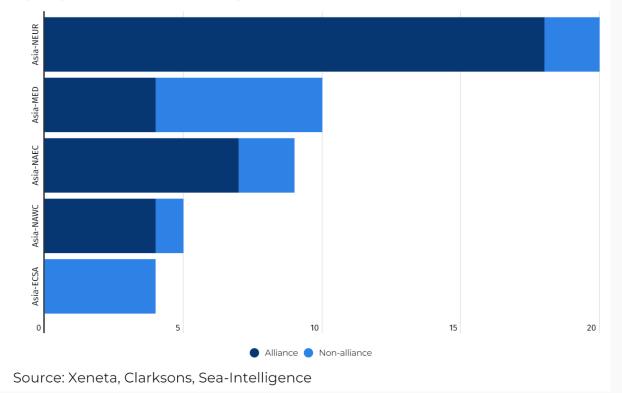
Deliveries and expected deliveries

Containership fleet growth



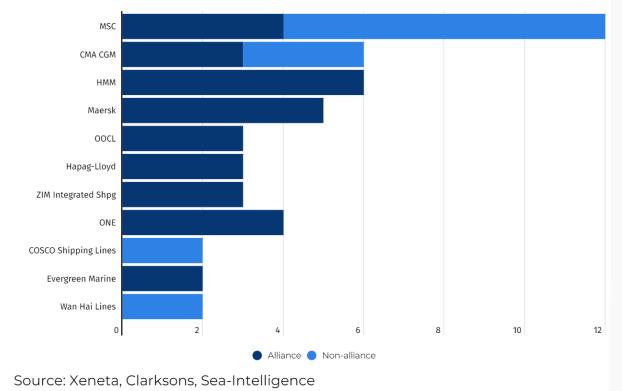
Source: Xeneta, Clarksons

Where is the newbuilt capacity deployed?



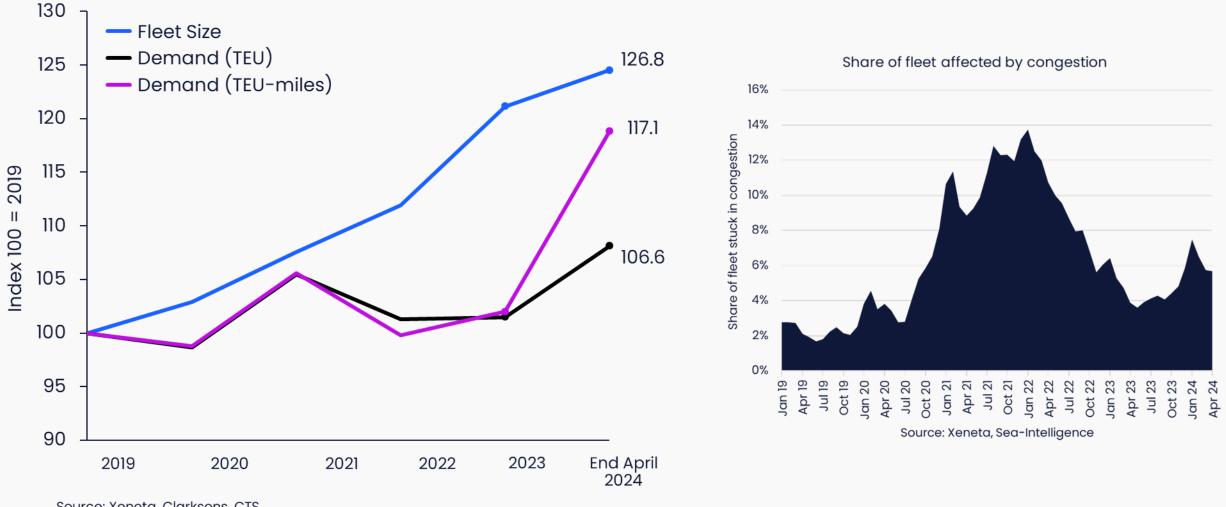
Deployment of new ships over 8 000 TEU

Deployment of new ships over 8 000 TEU



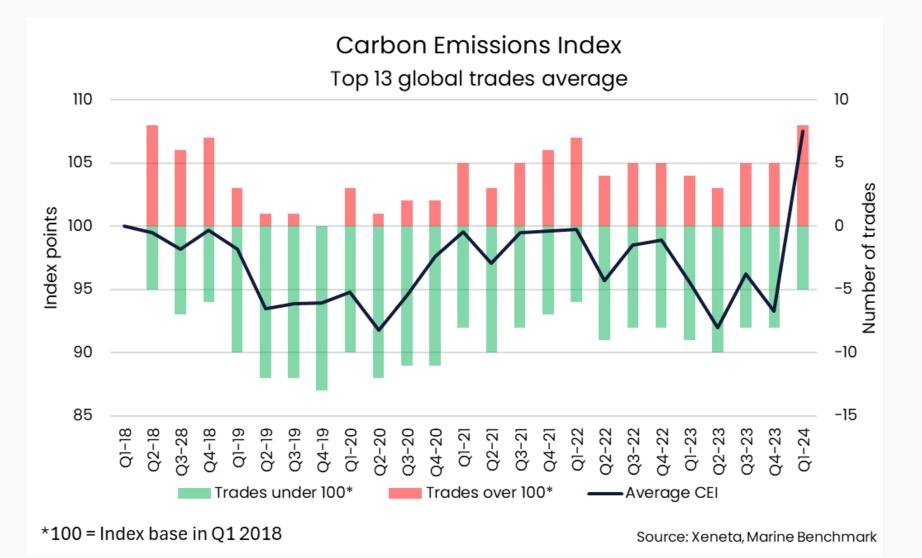
ΧΕΝΕΤΑ

Carriers doing what they can in a pressed market



Source: Xeneta, Clarksons, CTS **XENETA**

Supply Chain Risk #6: Environmental, Social and Governance (ESG)



https://www.xeneta.com/blog/top-10-global-supply-chain-risks-in-2024



Thanks!

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