



BULK TERMINALS 2023 LISBON

The Annual Conference of the Association of Bulk Terminal Operators (ABTO)
– the only event aimed at the entire bulk terminals industry

25-26 October 2023: Vila Galé Ópera Hotel, Lisbon, Portugal

With thanks to the Port of Lisbon Authority, our host port and local organiser

DRAFT PROGRAMME

PLEASE NOTE this is an draft document and subject to change

CONFERENCE PROGRAMME

PRE-CONFERENCE NETWORKING: TUESDAY 24 OCTOBER 2023

18:00 Ice Breaker Drinks

CONFERENCE DAY ONE: WEDNESDAY 25 OCTOBER 2023

08:15 Registration and refreshments

OPENING WELCOME ADDRESSES

09:00 Simon Gutteridge BA Law (Hons), FIMarEST, Chief Executive, ABTO

09:05 Conference Chairman's opening remarks
Professor Mike Bradley BSc Hons, PhD, Director, The Wolfson Centre for Bulk Solids Handling Technology, University of Greenwich; Chairman, Solids Handling and Processing Association (SHAPA) and the ABTO Members' Advisory Panel

09:10 Representative of the Portuguese Government

09:20 Board Member, Port of Lisbon Authority

BULK MARKETS

Session Chairman: Rahul Sharan, Lead Analyst Bulk Shipping Research, Drewry

09:30 **Grain markets 20 months on from the conflict in Ukraine**
João Roda, Country Lead, BUNGE Ibérica Portugal

10:00 **Market and policy trends for solid biomass fuels**
Manolis Karampinis, Business Development & Membership Director, Bioenergy Europe

10:30 **Trends and challenges for the biofuels market**
Gonçalo Santos, CEO, Iberol & Biovegetal

11:00 Refreshments

11:30 **Prospects for the minerals dry bulk market in 2022 and beyond**
Rahul Sharan

12:00 **Coal – *still a demand despite alternative energy sources***
Basil M Karatzas, CEO, Karatzas Marine Advisors & Co

12:30 **Panel discussion and questions**
Previous speakers and Chairman

13:00 Lunch

OPERATIONS AND OPPORTUNITIES

Session Chairman: Garry O'Malley, Operations Director, Teesworks and Chairman,
ABTO Technical Committee

14:00 **Unloading bulk cargoes – *choosing the right system***
Lodovico Bernardi, Director Asia Pacific, Bedeschi SpA

14:30 **CASE STUDY**
Handling cargoes with a high moisture content
Garry O'Malley

15:00 **Shoreside transport and storage systems**
Professor Mike Bradley

15:30 Refreshments

DIGITALISATION AND THE CYBER THREAT

16:00 **Optimising the productivity and profitability of dry bulk handling operations through enhanced data visualization and analysis**
Jonas Andersson, Technical Director, BRUKS Siwertell

16:30 **Update of the latest cyber risks and lessons learned**
Nick Chubb, Managing Director, Thetius

17:30 **Panel discussion and questions**
Previous speakers and Chairman

18:00 **LEGAL PANEL: Updates and over the horizon**
Ricardo Gebauer, Abogado, Schenke+Brancoli (SLBZ Abogados)
Dr Mark Hoyle PhD, Barrister, International Dispute Resolution Centre,
ArbDB Chambers
Raphael Picard, VP Sales EMEA, Ellona
Rahul Sharan

18:30 **Chairman's conclusions and close of day one**

EVENING SESSION

18:30 Conference Reception

CONFERENCE DAY TWO: THURSDAY 26 OCTOBER 2023

08:30 Refreshments

09:00 Conference Chairman's opening remarks
Professor Mike Bradley

SAFETY AND RISK

09:15 **Managing risk and reducing incidents through information sharing**
Yücel Yildiz, Assistant Director Commercial, Ports & Terminals, RightShip

09:45 **Focus on enclosed spaces**
Garry O'Malley

10:15 **PANEL: Industry measures to combat enclosed spaces fatalities**
Discussion of the findings of the MAIB report into the fatalities of three stevedores on the Isle of Man registered Berge Mawson bulk carrier and where we go from here preventing in future enclosed spaces fatalities
Mike Bradley
Garry O'Malley
Kuba Szymanski, Secretary General, InterManager

10:45 Refreshments

ENVIRONMENT MATTERS

Session Chairman: Professor Mike Bradley

11:15 **Developments in maritime decarbonisation technology**
Nick Chubb, Managing Director, Thetius

11:45 **Environmental benefits of containerised bulk handling (CBH)**
Frank van Laarhoven, Senior Sales Manager Europe, RAM Spreaders

12:15 **Decarbonisation and asset optimisation using real-time Digital Twin**
Guy Barkley, CEO, Atmo Technology

12:45 **The role of electrification in reducing port emissions**
Malte Moeller, Project Manager, igus GmbH

12:40 Panel discussion and questions

12:50 Chairman's summary of conference deliberations

HARBOUR BOAT TOUR AND TERMINAL VISIT

13:00 Depart for boat tour of Lisbon Harbour

15:00 Visit to SILOPOR's Trafaria terminal

16:00 Close of conference and return by coach to central Lisbon

REGISTRATION

REGISTER HERE for Bulk Terminals Lisbon and for details of how to take advantage of our special delegate rate at the Vila Galé Ópera conference hotel.

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